

# Real Estate

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| <b>Blair Commercial Real Estate, Inc.</b><br>249 E. Ocean Blvd., Suite 310<br>Long Beach, CA 90802  | Becky Blair                                       | CCIM - President                                 | (562) 495-6070<br>(562) 495-6072 f | www.blaircommercial.com          | Commercial, industrial, retail,<br>residential real estate   |
| <b>CB Richard Ellis</b><br>990 W. 190th St., Suite 100<br>Torrance, CA 90502                        | Jennifer Song                                     | Apartment Broker                                 | (310) 516-2353<br>(310) 516-2310 f | www.cbre.com                     | Commercial real estate   |
| <b>Century 21 Sparow-Shoreline</b><br>6615 E. Pacific Coast Hwy., Suite 140<br>Long Beach, CA 90803 | John Gooding                                      | Broker/Principal                                 | (562) 493-6555<br>(562) 596-5354 f | www.c21sparow.com                | Residential sales,<br>leading transactional broker   |
| <b>Century 21 Sparow-Shoreline</b><br>6615 E. Pacific Coast Hwy., Suite 140<br>Long Beach, CA 90803 | Kathi Kowal                                       | Broker   | (562) 595-1255<br>(562) 596-5354 f | www.c21sparow.com                | Residential, commercial,<br>industrial real estate   |
| <b>Century 21 Sparow-Shoreline</b><br>6615 E. Pacific Coast Hwy., Suite 140<br>Long Beach, CA 90803 | Geary M. Smith                                    | CRS, GRI   | (562) 754-1732<br>(562) 596-5354 f | www.c21sparow.com                | Alamitos Bay, residential,<br>waterfront properties  |
| <b>Century 21 Sparow-Shoreline</b><br>6615 E. Pacific Coast Hwy., Suite 140<br>Long Beach, CA 90803 | Randy Smith                                       | President/Managing Broker                        | (562) 493-6555<br>(562) 596-5354 f | www.c21sparow.com                | Residential & commercial<br>real estate, construction  |
| <b>Coldwell Banker Coastal Alliance</b><br>5550 E. 7th St.<br>Long Beach, CA 90804                  | Jennifer Davis                                    | Real Estate Agent                                | (562) 508-7964<br>(562) 985-0834 f | www.cbcoastalliance.com          | Residential waterfront properties  |
| <b>Coldwell Banker Coastal Alliance</b><br>5550 E. 7th St.<br>Long Beach, CA 90804                  | Jack Irvin<br>Barbara Irvin                       | President<br>Agent                               | (562) 961-1203<br>(562) 985-0834 f | www.cbcoastalliance.com          | Residential waterfront specialists   |
| <b>Coldwell Banker Coastal Alliance</b><br>555 E. Ocean Blvd., Suite 110<br>Long Beach, CA 90802    | Amir Zee  | Broker Associate                                 | (562) 715-8622<br>(562) 481-3001 f | www.cbcoastalliance.com          | Residential real estate, Downtown,<br>Los Alamitos, Belmont Heights                                    |
| <b>Coldwell Banker Commercial - REAG</b><br>2401 Palm Dr.<br>Signal Hill, CA 90755                  | Marc Bonando                                      | Senior Associate                                 | (562) 493-8217<br>(562) 304-1538 f | www.coldwellbankercommercial.com | Industrial real estate   |
| <b>Coldwell Banker Commercial - REAG</b><br>2401 Palm Dr.<br>Signal Hill, CA 90755                  | John D. McKeown                                   | President/Principal                              | (562) 493-8228<br>(562) 304-1538 f | www.coldwellbankercommercial.com | Commercial real estate   |
| <b>Coldwell Banker Commercial - REAG</b><br>2401 Palm Dr.<br>Signal Hill, CA 90755                  | Matt Terzian                                      | Sales Associate                                  | (562) 304-1534<br>(562) 304-1538 f | www.coldwellbankercommercial.com | Industrial, investment real estate   |
| <b>Coldwell Banker Residential Brokerage</b><br>1650 Ximeno Ave., Suite 120<br>Long Beach, CA 90804 | Barbara Irvine-Parker                             | Broker   | (562) 985-0116<br>(562) 985-0767 f | www.californiamoves.com          | View condos & houses on<br>Ocean Blvd. & Signal Hill   |
| <b>Coldwell Banker Residential Brokerage</b><br>1650 Ximeno Ave., Suite 120<br>Long Beach, CA 90804 | Terry Rogers                                      | Broker   | (562) 713-4630<br>(562) 988-9151 f | www.californiamoves.com          | Commercial & high-end<br>residential real estate,<br>first time home buyers                            |
| <b>Colliers Seeley</b><br>2050 W. 190th St., Suite 101<br>Torrance, CA 90504                        | Owen F. Fileti                                    | Agent<br>Colliers International                  | (310) 381-2456<br>(310) 381-2556 f | www.colliers.com                 | Sales & leasing of<br>office/commercial properties   |
| <b>Colliers Seeley</b><br>2050 W. 190th St., Suite 101<br>Torrance, CA 90504                        | Laurie Love Wixted                                | Vice President<br>Colliers International         | (310) 787-1000<br>(310) 787-6869 f | www.colliers.com                 | Commercial real estate   |
| <b>Charles Dunn Company, Inc.</b><br>3020 Old Ranch Parkway, Suite 250<br>Seal Beach, CA 90740      | Jon W. Beuder<br>Darren M. Hamilton               | Managing Directors/<br>Brokerage Division        | (562) 795-6900<br>(562) 795-6999 f | www.charlesdunn.com              | Office & industrial property sales &<br>leasing in the Long Beach, South Bay &<br>Orange County areas  |
| <b>Charles Dunn Company, Inc</b><br>3020 Old Ranch Parkway, Suite 250<br>Seal Beach, CA 90740       | Jeff Coburn<br>Daniel Montoya<br>Shaun McCullough | Associate Directors/<br>Brokerage Division       | (562) 795-6900<br>(562) 795-6999 f | www.charlesdunn.com              | Commercial real estate sales &<br>leasing in Bixby Knolls &<br>the greater Long Beach area             |
| <b>Charles Dunn Company, Inc</b><br>3020 Old Ranch Parkway Suite 250<br>Seal Beach, CA 90740        | Gregory R. Gill<br>Eugene F. Page, III            | Senior Managing Directors/<br>Brokerage Division | (562) 795-6900<br>(562) 795-6999 f | www.charlesdunn.com              | Office, industrial, investment property<br>sales & leasing in the<br>Los Angeles & Orange County areas |
| <b>Feinberg Group</b><br>4501 E. Carson, Suite 206<br>Long Beach, CA 90808                          | J. Jay Feinberg                                   | Owner/President                                  | (562) 496-8181<br>(562) 496-8182 f | www.feinbergrealestate.com       | Real estate brokerage,<br>finance, development   |
| <b>First Team Real Estate</b><br>5150 E. Pacific Coast Hwy., Suite 450<br>Long Beach, CA 90804      | Marna Brennan                                     | Agent  | (562) 621-0903<br>(562) 494-8213 f | www.firstteam.com                | Residential, commercial, relocation  |
| <b>Hunt Industrial Properties Management Company</b><br>15962-A Downey Ave.<br>Paramount, CA 90723  | George Franzen                                    | Broker   | (562) 630-9944<br>(562) 630-3433 f |                                  | Industrial, commercial real estate,<br>sale, lease management  |
| <b>INCO Company</b><br>6621 E. Pacific Coast Hwy., Suite 280<br>Long Beach, CA 90803                | Doug Shea   | President<br>INCO Commercial Realty, Inc.        | (562) 498-3395<br>(562) 494-0154 f | www.incocompany.com              | Commercial real estate   |
| <b>Scott Kato &amp; Associates</b><br>555 E. Ocean Blvd., Suite 110<br>Long Beach, CA 90802         | Scott Kato  | Realtor  | (562) 481-3054<br>(562) 481-3001 f | www.scottkato.com                | Residential real estate  |
| <b>Keller Williams Realty</b><br>4300 Long Beach Blvd., Suite 100<br>Long Beach, CA 90807           | Sharon verDoorn                                   | Realtor  | (562) 260-2628<br>(562) 216-9500 f | www.kw.com                       | Residential, commercial real estate  |
| <b>Keller Williams Realty</b><br>4300 Long Beach Blvd., Suite 100<br>Long Beach, CA 90807           | Bob Zay   | Team Leader                                      | (562) 216-9500 f                   | www.kw.com                       |  |
| <b>Long Beach Brokerage, Inc.</b><br>189 Quincy Ave.<br>Long Beach, CA 90803                        | Larry Boren                                       | Broker/Owner                                     | (562) 621-1234<br>(562) 434-7017 f | www.lbbrokerage.com              | Selling, buying, exchanging,<br>property management,<br>real estate loans, financing                   |

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| <b>Long Beach Brokerage, Inc.</b><br>189 Quincy Ave.<br>Long Beach, CA 90803                                       | Wendy Heath             | Realtor                     | (562) 708-7564<br>(562) 434-7017 f | www.lbbrokerage.com          | Residential , commercial, income properties, 1031 exchange |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | David J. Black          | Senior Associate            | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Commercial, office real estate                             |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Steve "Bogie" Bogoyevac | Associate                   | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Apartment specialist                                       |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Hiu Chan                | Senior Associate            | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Investment real estate                                     |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Michael Derk            | Senior Director             | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Commercial real estate                                     |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Bret King               | Director                    | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Investment real estate                                     |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center Suite 2100<br>Long Beach, CA 90831                         | Michael C. Matter       | Associate                   | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Apartment investment specialist                            |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Adam Seidman            | Retail Specialist           | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Retail real estate   |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Mathew Terry            | Investment Specialist       | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Investment real estate                                     |
| <b>Marcus &amp; Millichap</b><br>One World Trade Center, Suite 2100<br>Long Beach, CA 90831                        | Stewart I. Weston       | Senior Investment Associate | (562) 436-5800<br>(562) 495-0006 f | www.marcusmillichap.com      | Apartment building sales                                   |
| <b>Pabst, Kinney &amp; Associates</b><br>248 Redondo Ave.<br>Long Beach, CA 90803                                  | George Pabst            | Owner/President             | (562) 439-2147<br>(562) 439-8339 f | www.pabstkinney.com          | Brokerage, management, investments                         |
| <b>Patrick Stacker, Rick Hoting &amp; Associates</b><br>One World Trade Center, Suite 1600<br>Long Beach, CA 90831 | Patrick C. Stacker      | Attorney                    | (562) 436-7963<br>(562) 436-2180 f | www.stackerlaw.com           | Leases, residential, commercial real estate                |
| <b>Rand Property Management &amp; Investments</b><br>817 Atlantic Ave.<br>Long Beach, CA 90813                     | David Rand              | President/Broker            | (562) 436-5555<br>(562) 432-4439 f |                              | Apartment, office building sales, management               |
| <b>RE/MAX College Park</b><br>2610 Los Coyotes Diag., Suite104<br>Long Beach, CA 90815                             | Julaine Waggoner        | Broker-Associate            | (562) 234-8888<br>(562) 249-2338 f | www.remax-collegepark-ca.com | Luxury home specialist, residential specialist             |
| <b>Sperry Van Ness</b><br>400 W. Oceangate, Suite 750<br>Long Beach, CA 90802                                      | Carter Devol            | Investment Advisor          | (562) 432-3196<br>(562) 432-3901 f | www.svn.com                  | Multi-family, out-of-state markets                         |
| <b>Sperry Van Ness</b><br>400 W. Oceangate, Suite 750<br>Long Beach, CA 90802                                      | Mike Godfrey            | Investment Advisor          | (562) 481-3080<br>(562) 432-3901 f | www.svn.com                  | Commercial real estate                                     |
| <b>Sperry Van Ness</b><br>400 W. Oceangate, Suite 750<br>Long Beach, CA 90802                                      | Robert Lee              | Advisor                     | (562) 432-3910<br>(562) 432-3901 f | www.svn.com                  | Office, industrial investment sales                        |
| <b>Sperry Van Ness</b><br>400 W. Oceangate, Suite 750<br>Long Beach, CA 90802                                      | Dennis Moore            | CCIM - Senior Advisor       | (562) 432-3904<br>(562) 432-3901 f | www.svn.com                  | Commercial property investments                            |
| <b>Sperry Van Ness</b><br>400 W. Oceangate, Suite 750<br>Long Beach, CA 90802                                      | David Pinsel            | Senior Investment Advisor   | (562) 432-3916<br>(562) 432-3901 f | www.svn.com                  | Commercial real estate                                     |
| <b>Sperry Van Ness</b><br>400 W. Oceangate, Suite 750<br>Long Beach, CA 90802                                      | Todd Vitzthum           | Investment Advisor          | (562) 432-3906<br>(562) 432-3901 f | www.svn.com                  | Commercial real estate                                     |