### City of Lakewood Enhanced Infrastructure Financing District (EIFD) Public Financing Authority (PFA)

**Introductory Presentation** 

**July** 9, 2024



Prepared by: Kosmont Companies

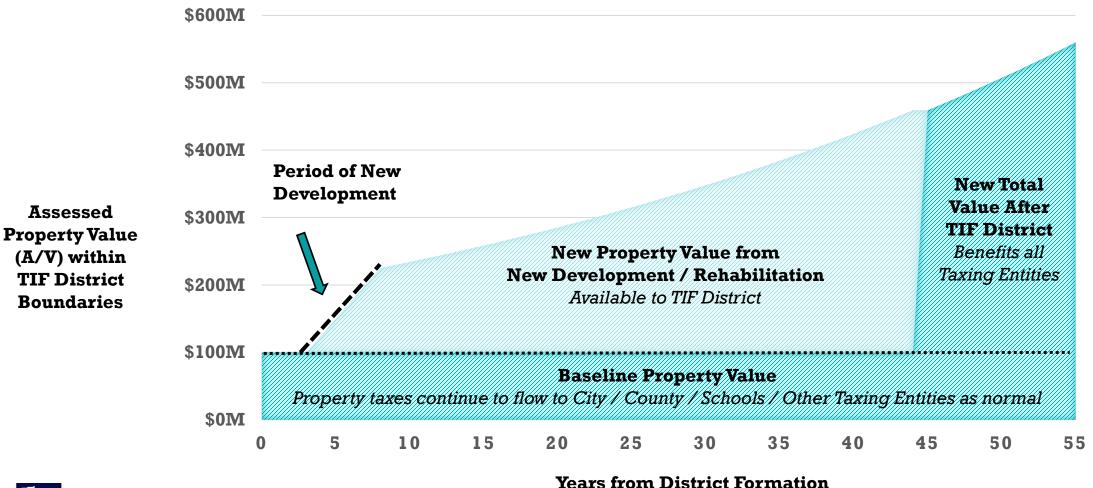


## **Introduction and Background**

- Lakewood has evaluated EIFD as a financing tool to facilitate economic development in Lakewood Center and select other development opportunity sites via <u>investment into critical</u> <u>infrastructure</u>
- City Council adopted a Resolution of Intention (ROI) to form the EIFD on May 28, 2024
- County Board of Supervisors adopted a Resolution of Intention (ROI) to participate in the EIFD on June 25, 2024
- Purpose of today's meeting is to review "EIFD 101", consider PFA Bylaws, and direct preparation of the guiding Infrastructure Financing Plan (IFP)
- Next steps include drafting of the IFP, presentation of the IFP at a series of PFA public meetings and hearings, separate City Council and County Board of Supervisors approval – completion targeted before December 2024



## What is Tax Increment Financing (TIF) – <u>Not a New Tax</u>





## **Contents of the Infrastructure Financing Plan (IFP)**

- A. Description of the District
- B. Description of Proposed Facilities and Development
- C. Finding of Communitywide Significance
- D. Financing Section
- E. Goals of the District
- F. Appendices (e.g., Legal Description, Financial Analysis Detail)



## **Proposed Lakewood EIFD Map**

- Lakewood Center Mall and select other Housing Element and commercial development opportunity sites are areas being studied for a potential EIFD
- Approx. 352 acres in total (~5.8% of City-wide acreage)
- Approx. \$1.03B in existing assessed value (~9.3% of Citywide A/V)





# **Future Development Assumptions**

Absorption Assumed over 20 Years

| Area                               | # SF or Units | Estimated<br>AV Factor | Estimated<br>Total AV at Buildout |
|------------------------------------|---------------|------------------------|-----------------------------------|
| Residential                        | 1,950 units   | \$450K per unit        | \$878 million                     |
| Retail / Commercial                | 50,000 SF     | \$350 per SF           | \$18 million                      |
| Industrial / Flex                  | 574,500 SF    | \$175 per SF           | \$101 million                     |
| Total New Development Assumed with | \$996 million |                        |                                   |



## **Potential Targeted Investments for EIFD Funding**

- a) Water, sewer, and other utility capacity enhancements for new development and rehabilitation of aging commercial sites
- b) Affordable housing
- c) Water reclamation improvements
- d) Parking / circulation improvements
- e) Lakewood Boulevard Corridor Smart Streets (utility undergrounding, bike lanes, bus rapid transit infrastructure)
- f) Remediation of contaminated sites
- g) Broadband

#### 20% of tax increment proposed to be set aside for <u>affordable housing</u> uses



## **Regional and Communitywide Significance** Draft Findings

- Housing: 1,950+ units
- Job creation, wages:
  - 540+ permanent, direct jobs in Lakewood + 270 additional indirect and induced jobs in the County, related ~\$54M in wage income
  - 9,300+ temporary construction-related jobs\* in City and County, \$693M+ related wage income
- Acceleration of development and related fiscal revenues:
  - \$11 million in present value fiscal benefit for <u>CITY</u> general fund over 50 years, net of tax increment contribution to EIFD and net of estimated fiscal expenditures
  - \$43 million in present value fiscal benefit for <u>COUNTY</u> general fund over 50 years, net of tax increment contribution to EIFD and net of estimated fiscal expenditures
- Catalyze economic development and <u>attract other money</u> (e.g., grants)



\* Construction job-years, where one job-year is defined as one year of employment for one individual

## **Draft Financing Section Terms**

- City commits **50%** of its future property tax increment within the boundary for approx. 50 years (remaining portion flows to General Fund)
- County commits 21% of its future property tax increment within the boundary for approx. 50 years
  as a dollar-for-dollar match of the City's allocation (remaining portion flows to General Fund)

| EIFD Revenue<br>Allocation Scenario                      | Year 5<br>Accumulated<br>Revenue +<br>Bonding<br>Capacity* | Year 10<br>Accumulated<br>Revenue +<br>Bonding<br>Capacity* | 50-Year<br>Present-Value<br>@ 3%<br>Discount Rate | 50-Year<br>Nominal<br>Total |
|--|--|---|---|-----------------------------|
| City 50% + County Dollar Match<br>(~21% of County share) | \$9,858,000  | \$19,900,000  | \$60,272,000                                      | \$147,311,000               |



City allocation includes allocation from both AB8 + MVLF in-lieu. County allocation does not include MVLF in-lieu.

\* Bonding capacity assumes Year 5 is first bond issuance for EIFD. "Year 5 means fifth year of revenue following district formation. Net proceeds shown. Bondable revenue assumes \$25,000 admin charge, 150% debt service coverage. 6.5% interest rate; 30-year term. Proceeds net of 2% underwriter's discount, estimated reserve fund (maximum annual debt service), costs of issuance estimated at \$350,000.Source: Kosmont Financial Services (KFS), registered municipal advisor.

## **Potential EIFD Formation Schedule**

| Target Date               | Task   |
|---------------------------|--|
| COMPLETE<br>May 28, 2024  | a) City Council adopts Resolution of Intention (ROI) to form EIFD and formally establish PFA Board   |
| COMPLETE<br>June 25, 2024 | b) County Board of Supervisors adopts ROI to participate with the City in the EIFD   |
| TODAY<br>July 9, 2024     | c) PFA directs the drafting of the Infrastructure Financing Plan (IFP)   |
| August 2024               | d) Distribute draft IFP to property owners, affected taxing entities, City Council, County Board of Supervisors, planning commission   |
| August 2024               | e) PFA holds an initial public meeting to present the draft IFP to the public and property owners  |
| September 2024            | f) PFA holds first "official" public hearing to hear written and oral comments but take no action  |
| October 2024              | g) City Council / legislative bodies of other affected taxing entity contributing increment adopt resolution(s) approving IFP  |
| October 2024              | h) PFA holds second public hearing to hear additional comments and take action to modify or reject IFP   |
| November 2024             | <ul> <li>i) PFA holds third public hearing to consider oral and written protests and take action to terminate proceedings or<br/>adopt IFP and form the EIFD by resolution</li> <li>j) Filings with State Board of Equalization (BOE)</li> </ul> |

• Tax increment allocation begins fiscal year following district formation



Debt issuance, if desired, would occur after a stabilized level of tax increment has been established (may be 3-5 years)

## **Next Steps / Actions Items**

- For tonight:
  - a) Hear and address PFA questions and comments
  - b) Consider PFA Bylaws
  - c) Direct preparation of the Infrastructure Financing Plan (IFP)
- Targeting August 13<sup>th</sup> 2024 for the presentation of the draft IFP



### THANK YOU

Questions?



Kosmont Companies

1601 N. Sepulveda Blvd. #382 Manhattan Beach, CA 90266 Ph: (424) 297-1070 | Fax: (424) 286-4632

www.kosmont.com

### Disclaimer

The analyses, projections, assumptions, rates of return, and any examples presented herein are for illustrative purposes and are not a guarantee of actual and/or future results. Project pro forma and tax analyses are projections only. Actual results may differ from those expressed in this analysis.

Discussions or descriptions of potential financial tools that may be available to the City are included for informational purposes only and are not intended to be to be "advice" within the context of this Analysis.

Municipal Advisory activities are conducted through Kosmont Companies' affiliate, Kosmont Financial Services, which is Registered as a Municipal Advisor with the SEC and MSRB.

